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Message Text

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15
ORIGIN AID-20

INFO OCT-01 ADP-00 AF-10 EB-11 RSC-01 IGA-02 L-03 /048 R

DRAFTED BY AFR/ CWA: AHELLIS: LG/ IS
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APPROVED BY AF: RSSMITH
AA/ AFR: SADAMS (DRAFT)
AFR/ DP: EDONOGHUE (DRAFT)
AF/ NI: ORAGGREY
---------- 080154
R 170016 Z MAR 73
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS

C O N F I D E N T I A L STATE 049726

STADIS//

E. O. 11652: GDS
TAGS: EAID
SUBJECT: FAA HELP FOR NIGERIAN CIVIL AVIATION

FOR AMBASSADOR ONLY

REF: (A) STATE 030959; (B) STATE 043189; (C) LAGOS 1449;
(D) STATE 41015

1. PER ADAMS' DISCUSSIONS IN LAGOS WITH AMBASSADOR, THIS MESSAGE PROVIDES AID' S ELABORATION OF REF (A) ON APPROPRIATE SCENARIO LEADING TO POSSIBILITY AID FINANCIAL SUPPORT TO CIVIL AVIATION SECTOR.

2. BELIEVE FAA SHOULD PROCEED ON ASSUMPTION FMG WILL FINANCE BAKER SURVEY AND SUBSEQUENT CONTRACT WITH FMG RESOURCES. FAA NOW INFORMS THAT SIZE OF TEAM AND COSTS WILL NOT BE DETERMINED UNTIL SURVEY COMPLETED. FAA WILL PROPOSE 60- DAY SURVEY BEGINNING EARLY MAY INVOLVING BAKER AND SEVERAL OTHER FAA PERSONNEL, AND HAS PREPARED CONTRACT FOR THIS PURPOSE WHICH ESTIMATES SURVEY COSTS AT DOLS. 40,000. IF IN COURSE OF DISCUSSION FMG HAS DIFFICULTY
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FUNDING SURVEY FROM OWN RESOURCES AND WISHES USE BLOC GRANT FOR THIS PURPOSE AID HAS NO OBJECTIONS. GIVEN EBONG' S OWN CRITERIA FOR USE OF BLOC GRANT, SEE DISTINCT POSSIBILITY EBONG MAY AGREE USE BLOC GRANT IN THIS CASE. IF NOT, AID WOULD CONSIDER FUND SURVEY SEPARATELY, BUT ONLY AFTER BLOC GRANT ROUTE IS FULLY AIRED.

3. FOLLOWING SURVEY FAA WOULD CONDUCT CONTRACT NEGOTIATIONS ON ASSUMPTION FMG FUNDING. IF FMG BALKS AT COSTS, AID PREPARED CONSIDER LOAN FUNDING AS PREVIOUSLY PROPOSED BY LAWSON AND ALONG LINES SET FORTH REF (B) PARA 3.

4. PREPARATION AND NEGOTIATION OF LOAN LIKELY TO TAKE TWO TO THREE MONTHS FROM TIME AGREEMENT REACHED TO MOVE IN THAT DIRECTION. IF FMG FEELS URGENCY TO GET TEAM LEADER ON BOARD (TO ENSURE HIS AVAILABILITY AND TO BEGIN ORGANIZING) FMG MAY WISH USE BLOC GRANT TO FUND HIS SERVICES, AND PERHAPS THOSE OF ONE OR TWO OTHERS, FOR SHORT PERIOD BEFORE LOAN CAN EFFECTIVELY COVER SUCH SERVICES.

5. AS ALREADY NOTED, FINAL COST ESTIMATES WILL NOT BE AVAILABLE PRIOR TO SURVEY. AID NOW SATISFIED, HOWEVER, ON BASIS HARD DISCUSSIONS WITH FAA IN ANOTHER RECENT CASE THAT COST FACTORS WILL BE JUSTIFIABLE AND COMPARABLE TO THOSE ANTICIPATED IF PASA ARRANGEMENT WERE USED. PASA COSTS MERELY APPEAR TO BE LOWER BECAUSE SOME COSTS ARE NOT SHOWN AND ARE FUNDED SEPARATELY UNDER TECH SUPPORT PROJECTS (E. G. HOUSING, SAS COSTS, ETC.). FAA IS OBLIGED TO SHOW ALL COSTS IN DIRECT REIMBURSABLE CONTRACT WITH ANOTHER GOVERNMENT. IT PROBABLE COST ESTIMATE IN NIGERIA CASE WILL NOT BE NEGOTIABLE EXCEPT POSSIBLY AS COSTS WOULD BE AFFECTED BY SMALLER TEAM AND CONSTRAINTS ON CIVIL SERVICE GRADE LEVEL OF INDIVIDUALS IN DRAWING UP JOB DESCRIPTIONS. ONE POSSIBLE SOLUTION WHICH COULD BE EXPLORED IS FOR FAA TO PROVIDE CHIEF OF PARTY AND OTHER PERSONNEL WHOSE SKILLS EXCLUSIVELY FOUND IN FAA. BALANCE OF TEAM COULD BE PROVIDED THROUGH CONTRACT COVERING THOSE SERVICES AVAILABLE FROM PRIVATE COMPANIES. WE HAVE NOT DISCUSSED THIS ALTERNATIVE WITH FAA EXCEPT IN PRINCIPLE OUTSIDE NIGERIAN CONTEXT AT WHICH TIME FAA INDICATED THERE WOULD BE NO POLICY PROBLEMS BUT ANY SUCH PROPOSAL

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WOULD HAVE TO BE CAREFULLY STUDIED. APPRECIATE YOUR

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VIEWS ON SPLIT ARRANGEMENT BETWEEN FAA AND PRIVATE
CONTRACTOR WITH FAA SPONSORED DIRECTOR CLEARLY RUNNING
SHOW. ROGERS

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